

Bespoke Bids Consultancy Ltd
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Introduction

Bespoke Bids were established in 2015 to support organisations to bid and tender for contracts. We are a team of directly-employed bid professionals offering a full suite of bid consultancy services including bid strategy, management and writing. We strive to develop the bidding capabilities of our clients, with a focus on optimising success rates in securing strategic contracts.

Capabilities

We are a team of professional bid consultants, bid managers and bid writers, many of whom are vastly experienced within the civil nuclear and decommissioning industry.

Our team has secured business through tenders released by:

- NDA
- Sellafield
- LLWR
- NNL
- Civil Nuclear Constabulary
- Springfields Fuels
- RSRL
- DSRL
- Urenco
- ...and their supply chains

We have helped to secure in excess of £1bn worth of contracts, in procurement exercises ranging from a few thousand pounds to multi- million.

We operate across many other industries including construction, waste management, IT, healthcare, facilities management and many more.

Services

Bid Consultancy

We conduct full Bid Readiness Reviews producing bespoke recommendations on key improvement areas. This could be in preparation for a key 'must win' or strategic bid, making sure you have the right win and bid strategy applied. Alternatively, it can be a general review of processes, capability and collateral with a view to optimising efficiency and success rates.

Bid Management and Bid Writing

Our APMP qualified consultants provide bid management services and our writing team can deliver end-to-end creation and ownership of your bid response.

Bid Review

Our evaluation panel can undertake a detailed assessment of your bid response, analysing your proposal as an assessor would and recommend clear improvements to optimise your win probability.

Bid Training

We deliver 'bid masterclasses' and bespoke training sessions tailored to organisational need.

Bid Preparation

We help to create comprehensive bid libraries including case studies, model answers and supplementary policies and procedures.

We're here looking for:

We are keen to support BECBC members with bespoke and personalised services, to help improve the members bidding capabilities and achieve greater success with tenders.

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